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This sales guide is to be used by sales staff as a training aid. It is not a sales tool and should not be shared with customers. Whilst care has been taken to ensure the information provided in this guide is accurate, no liability will be accepted for errors or omissions.

### 1. Introduction

MP C6503SP and MP C8003SP are departmental powerhouses. They deliver high quality colour and b/w print at high speed. They can be used to produce professionally finished documents and to print transactional documents, such as invoices generated by mainframe systems. For a faster return on investment, they can also be used to print high volume, high value transactional documents.

The new MFPs bring production performance to the general office. The integral SPDF scans double-sided originals in a single pass and the finishing systems fold, punch and staple document sets. The paper capacity can be increased to 8,100 sheets and given that the operator can replenish toner and paper on-the-fly, the new MFPs can print virtually non-stop.

The new MPFs produce high resolution colour output. The imaging system employs VCSEL technology (vertical cavity surface emitting lasers) and ultra-fine PxP chemical toner to print beautifully rendered output. And, with accurate font-back registration, they can be used to produce high impact customerfacing documents, like brochures, in house.

The new models are the most productive colour MFPs in Nashuatec office range. A new toner control system optimises toner use and enhancements to the paper transport mechanism improve registration and increase reliability. New sound suppression technology reduces operating noise by up to 60%, making the new MFPs the quietest in their class.

Perhaps the most significant improvement is the addition of Nashuatec's award winning Smart Operation Panel which offers a tactile and immersive user experience. It is brightly lit, instantly responsive and easy to use. The new MFPs can be installed as part of a uniform enterprise-wide solution.

A sensor wakes the new MFPs when a user approaches and the 10.1" Smart Operation Panel lights up when touched, allowing the user to logon and pre-select applications and settings. The Smart Operation panel is equipped with a web browser that allows users to view and print web content. The Nashuatec's Smart Device Connector improves access and allows users to interact with the device using smart phones and tablets.

The MFPs also support Quick Authentication. The simple swipeand-go card-based authentication system is fast and secure. It eliminates the need for users to remember login details and prevents sensitive documents from being viewed, copied or sent to unauthorised users.

This guide explores the functionality of the new MFPs, highlighting sales opportunities and identifying key selling points. It also provides side-by-side competitors comparisons.



#### 2. Quick Overview

MP C6503SP and MP C8003SP are high speed colour MFPs. Designed for business use, they deliver vibrant, high quality customer communication at production pace. The new MFPs offer colour print, copy and scan functionality as standard and are equipped with high speed single-pass duplex feeders (SPDFs) that streamline scanning processes. Sharing the same intuitive 10.1" Smart Operation Panel as other Nashuatec devices, the new MFPs can be installed as part of a uniform enterprise-wide solution.

#### The main specifications are:

- Full colour A3 MFPs
- Floor-standing console design
- 65 ppm and 80 ppm versions
- Colour print, copy and scan enabled
- 4,800 x 1,200 dpi print resolution
- Options to add up to 3 fax lines
   Single-pass duplex feed (SPDF)
- 3,700 / 8,100 sheet paper supply (standard/
- maximum)
- Nashuatec GWNX (S16) controller
   1.91 GHz Intel® Atom Processor (Bay Trail-I)
   10.1 inch Smart Operation Panel

#### The main specifications are:

- Intuitive User Interface (smart apps)
- 4 GB RAM and 2 x 320 GB hard disk drive
- USB/SD card reader
   PCL 5e/6 and PDF Direct (standard) / PS3, XPS and
- IPDS (options)
   IPDS print option supports mainframe print applications

A full list of options, order codes and configurations dependencies is provided in section 5. Configuration

| Functionality, Feeds and Speeds |  |  |  |  |
|---------------------------------|--|--|--|--|
|                                 | MP C6503SP   | MP C8003SP                                   |  |  |
| Functionality                   | A3 colour printer, copier and scanner (standard) / fax (option)  |  |  |  |
| Document Feed                   | 220 sheet SP   | DF (standard)                                |  |  |
| Duplex                          | Automatic dup  | olex (standard)                              |  |  |
| Paper Supply                    | 3,700 sheets (standard) [2 x 1,250 sheet tandem + 2 x 550 sheet trays + 100 sheet bypass] / 8,100 sheets (maximum) [with optional 4,400 sheet A4/LT LCT] |  |  |  |
| Paper Output                    | 500 sheets (minimum) [with copy tray] / 3 finis  | ,500 sheets (maximum) [with 3,000 sheet her] |  |  |
| First Page                      | 5.5/7.5 sec (BW/FC)  | 4.7/6.3 sec (BW/FC)                          |  |  |
| Continuous                      | 65/65 ppm (BW/FC) 80/80 ppm (BW/FC)  |  |  |  |
| Paper Sizes                     | A6 (90 x 140 mm minimum) to SRA3 and banner (330 x 1,260 mm maximum)   |  |  |  |
| Paper Weights                   | 52 to 256 gsm (standard tray), 52 to 300 gsm (bypass), 52 to 256 gsm (duplex), 52 to 216 gsm (A4/LT LCT), 52 to 300 gsm (A3/DLT LCT)                     |  |  |  |

### 2. Quick Overview

#### Feed and finishing options include:

- RT4020 4,400 sheet A4/LT LCT, or RT4030 2,200 sheet SRA3/DLT LCT
  - SR4110 3,000 sheet finisher (100 sheet stapler), or
- SR4120 3,000 sheet finisher (65 sheet stapler), or SR4130 2,000 sheet booklet finisher (65 sheet
- FD4000 multi folding unit (for SR4110/SR4120/ SR4130)
  - Cl4010 cover sheet interposer (for SR4110), or
- CI4020 cover sheet interposer (for SR4120/SR4130),
- or CS4010 9-bin mailbox (for SR4120/SR4130) GBC stream punch® (for SR4110)

Plockmatic booklet maker® (for SR4110)

| uick overview          |  |              |  |  |
|------------------------|--|--------------|--|--|
|                        | MP C6503SP   | MP C8003SP   |  |  |
| Average Monthly Volume | 20,000 pages   | 30,000 pages |  |  |
| Maximum Monthly Volume | 150,000 pages  |              |  |  |
| Duty Cycle             | 300,000 pages  |              |  |  |
| PM Cycle               | 300,000  | ) pages      |  |  |
| MCBC                   | 60,000 pages   |              |  |  |
| Target Life            | 9 million pages or five years, whichever comes first |              |  |  |

# 2. Quick Overview

| Weights and dimensions       |  |
|------------------------------|--|
| Mainframe [including SPDF]   | 250 kg / 750 x 880 x 1,225 mm  |
| LCIT RT4020                  | 44 kg / 353 [500 with LG unit] x 540 x 625 mm  |
| LCIT RT4030                  | 82 kg / 869 x 730 x 658  |
| Finisher SR4120              | 38 kg / 657 x 730 x 980 mm   |
| Booklet Finisher SR4130      | 58 kg / 657 x 730 x 980 mm   |
| Output Jogger Unit Type M25  | 2 kg / 143 x 539 x 218 mm  |
| Cover Interposer Tray CI4040 | 12 kg / 500 x 600 x 600 mm   |
| Mail Box CS4010              | 15 kg / 540 x 600 x 660 mm   |
| Multi-Folding Unit FD4000    | 92 kg / 470 × 980 × 730 mm   |
| Finisher SR4110              | 75 kg / 806 x 730 x 980 mm   |
| Cover Interposer Tray CI4020 | 45 kg / 540 x 730 x 1270 mm  |
| GBC SP Ultra MP              | 95 kg / 445 x 1,000 x 730 mm   |
| PBM350-m                     | 144 kg / 700 x 880 x 1,225 mm [2,830 x 800 x 1,225mm when configured with all options] |
| PBM500-m Upgrade Kit         | 1 kg / [internal option, included within dimensions of booklet maker]                  |
| PBM-m Cover Feeder           | 7 kg / [internal option, included within dimensions of booklet maker]                  |
| PBM-m Trimmer                | 76kg / 360 x 900 x 620 mm  |
| PBM-m Book Fold              | 60 kg / 360 x 900 x 620 mm   |
| PBM-m Rail Unit              | 3 kg / 1,200 x 70 x 600 mm   |
| PBM-m Belt Stacker           | 70 kg / 1,500 x 540 x 550 mm   |

## 3. Sales Highlights

#### **Departmental powerhouses**

MP C6503 and MP C8003SP bring production performance to the general office. Vibrant 1.200 x 4,800 dpi print output is delivered at high speed. Automating job build, the integral SPDF scans double-sided originals in a single pass and optional inline finishing systems fold, punch and staple document sets. The standard paper capacity of 3,700 sheets can be increased to a 8,100 sheets and, with auto tray switching enabled and the operator able to replenish toner and paper on-the-fly, the new MFPs can print virtually non-stop.

- Vibrant 1,200 x 4,800 dpi print output is delivered at production pace 65
- ppm and 80 ppm print engines effortlessly meet departmental needs
- Two MFPs can be operated in tandem, doubling the speed and capacity (requires copy connector)
- In-line options automate folding, punching, stapling and booklet making





#### One-stop print solution

For a fast return on investment, Nashuatec's new MFPs can also be used to print high volume, high value transactional documents. When configured with the genuine IPDS print option, they offer a productive and cost effective host print solution, and can be used to print dispatch notes, invoices and statements generated by mainframe computer systems. To maintain productivity, transactional print can be scheduled to run overnight or at the weekend.

- ٠
- Genuine IPDS print option for accurate printing of transactional documents
   Use MP C6503SP and MP C8003SP to print dispatch notes, invoices and
- reports
   Improve customer response rates by adding colour impact to
- communication
- Low total cost of ownership, durable and productive performance
   To maintain productivity, invoices and statements can be printed overnight

#### Intuitive operation

Sharing the same operating system and print driver as other Nashuatec MFPs, MP C6503SP and MP C8003SP can be installed as part of a uniform enterprise-wide solution. A sensor wakes the device when an operator approaches and the 10.1" screen lights up when touched allowing the user to select applications and settings. The Smart Operation Panel is navigated with pinch, swipe and touch gestures, much like a smart phone, and the Intuitive User Interface includes easy to use copy, scan, fax and print apps.

- MP C6503SP and MP C8003SP feature Nashuatec's new Smart Operation Panel
- A human detection sensor wakes the machine and the screen lights up when touched
- Nashuatec's Intuitive User Interface includes easy to use copy, scan, fax and print apps
- Point-and-print PCL and PS3 print drivers make it easy to select complex
  - Settings, such as booklet printing, can be applied to documents printed from USB/SD card



## 3. Sales Highlights

#### **Broad media support**

- Customer-facing brochures, proposals and banners can be printed inhouse
- Support for a wide range of media, including SRA3 paper and banner stock
- Heavyweight media of up to 256 gsm can be fed from standard trays for duplex printing
- The bypass tray can feed 300 gsm media and will automatically detect paper sizes

The new MFPs systems support 3-edge full-bleed printing





#### **Outstanding image quality**

The new MFPs produce vibrant high resolution colour output. The imaging system employs VCSEL technology (vertical cavity surface emitting lasers) and ultra-fine PxP chemical toner to print beautifully rendered output (4,800 x 1,200 dpi) at full engine speed. The toner has a wide colour gamut, producing vivid life-like colours with smooth tonal gradation. And, with accurate font-back registration, the new MFPs can be used to produce high impact customer-facing documents, such as brochures, in house.

- Vivid lifelike colours, smooth tonal gradation and fine lines
- Optical waveform correction ensures fine, well defined vertical lines
- Automatic bow and skew correction eliminates colour shift
   Print colour graphics, complete with crop mark, onto heavyweight SRA3 paper

#### **Controlled workflow**

Nashuatec's GWNX (S16) controller, with its superfast 1.91 GHz Intel processor, manages the workflow and accounts for usage. The administrator can predetermine scan settings, print output can be locked until released by the originator and security information can be appended to each and every document. The new MFPs also support optional workflow solutions, such as StreamLine NX, which enables follow-you printing, and GlobalScan NX, which integrates paper documents into a digital workflow.

- GWNX (S16) controller securely manages workflows and accounts for
- usage
  - Superfast (Intel® 1.91 GHz) Intel processor ensures
- responsive performance
- Save scanned documents with searchable text (requires OCR
- option) Lock print output and append security information to every document Deploy enterprise workflow solutions, such as StreamLine NX and GlobalScan NX



## 4. Product Positioning

- . Productive, high volume A3 colour MFPs
- Replacements for MP C6502SP and MP C8002SP
- . Quickly and easily produce high quality colour print
- Shared departmental device
   Dedicated print room facility

MP C6503SP/MP C8003SP are high speed and volume colour MFPs which deliver high quality print at production speed. Sharing the same intuitive operating system as Nashuatec's latest office MFPs, they can be deployed as shared departmental systems or as dedicated print room devices.

The new models are the most productive colour MFPs in the Nashuatec office lineup. A new toner control system optimises toner use, whilst enhancements to the paper transport mechanism improve registration and reliability. New sound suppression

technology reduces operating noise by 40%-60%, making them the quietest in their class.

A significant improvement is the addition of Nashuatec's Smart Operation Panel. It offers a major point of differentiation, expanding functionality and making these MFPs more accessible and easier to use. The large 10.1" panel lights up when the operator approaches, providing an intuitive interface that speeds operation. And users can print to and scan from the MFPs using their smart devices.

|                                      | Nashuatec<br>Nashuatec<br>MP<br>C8003/6503       | Xerox<br>WorkCenter7970     | Xerox<br>Color<br>C70/<br>C60(new) | Fuji Xerox<br>Docucentre V<br>C7785/6658/5585 | Canon RA<br>C7270/7260                         | Konica<br>Minolta<br>bizhub C<br>754e/<br>654e         | Konica<br>Minolta<br>bizhub<br>C658 |
|--------------------------------------|--|-----------------------------|------------------------------------|---|--|--|-------------------------------------|
| Launch date                          |  | Sep.2014                    | Sep.2015                           | Oct. 2015                                     | Apr.2013                                       | Jul. 2013  | Sept. 2016                          |
| Operation<br>Panel                   | 10.1 inch<br>touch panel                         | 9 inch touch panel          | 10.4 inch                          | 9 inch touch panel                            | 8.4 inch color<br>touch panel<br>*Option: 10.4 | 8.4 inch<br>color touch<br>panel                       | 10.1 inch<br>touch panel            |
| PPM BW/C                             | 80ppm/80ppm<br>65ppm/65ppm                       | 70ppm/70ppm                 | 75ppm/<br>70ppm<br>65ppm/<br>60ppm | 75ppm/70ppm<br>65ppm/60ppm<br>55ppm/50ppm     | 75ppm/60ppm<br>65ppm/55ppm                     | 75ppm/<br>60ppm<br>65ppm/<br>60ppm                     | 65ppm/<br>65ppm                     |
| Scanner productivity                 | Simplex:<br>120ipm Duplex<br>220ipm              | Duplex 130ipm               | Duplex<br>200ipm<br>*SPDF          | Duplex: 160ipm                                | Simplex:<br>120ipm Duplex<br>200ipm            | Simplex:<br>90ipm<br>Duplex<br>180ipm                  | CCD 120<br>ipm                      |
| Print resolution                     | 1,200*4,800dp<br>i                               | 1,200 <sup>*</sup> 2,400dpi | 2,400 <sup>*</sup> 2,400<br>dpi    | 2,400 <sup>*</sup> 2,400dpi                   | 1,200*1,200dp<br>i                             | 1,200 <sup>*</sup> 1,200<br>dpi                        | 600 <sup>*</sup> 600 dpi            |
| WUT                                  | 60sec./50sec.                                    | 240 Sec                     | 90 Sec.                            | 91 Sec.                                       | Less than 31Sec.                               | Less than<br>22Sec.                                    | 22 sec.                             |
| Reccovery<br>time from<br>sleep mode | EU/AP 40 Sec.<br>NA 45sec.                       | NA                          | NA                                 | NA  | Less than<br>30Sec                             | NA   | NA                                  |
| Human<br>sensor                      | 0  | NA                          | NA                                 | NA  | X  | 0  |                                     |
| FCOT                                 | BK5.5Sec/FC<br>7.5Sec.<br>BK4.8Sec/FC<br>604Sec. | BK 4.2Sec./<br>FC6.9Sec.    | BK 5.3Sec./<br>FC6.9Sec.           | BK 4.1Sec./<br>FC6.5Sec.                      | BK 4.1Sec. /<br>FC6.5Sec.                      | BK 3.6Sec. /<br>FC5.3Sec.<br>BK 3.7Sec. /<br>FC5.3Sec. | BK 3Sec. /<br>FC 4Sec.              |

| Supported paper size  | 139.7*139.7m<br>m-<br>330.2*488mm(<br>13*19.2inch)                           | 140*182mm-320*4<br>50mm(SRA3)                | 102*152mm<br>-330*488m<br>m(13*19.2in<br>ch)  | A5-13*18"(330*457<br>mm)                                 | A5LEF-SRA<br>3(320*450mm)                      | Post<br>card-SRA3<br>(320*450mm<br>)                                   | Post<br>card-SRA3<br>(320*450mm                                |
|---|--|--|---|--|--|--|--|
| Banner<br>paper<br>support  | O -1,200mm   | O -1,200mm                                   | O<br>-1,200mm   | O -1,200mm   | O -630mm                                       | O<br>-1,200mm  | O<br>-1,200mm  |
| Supported paper weight  | Tray:<br>52-256g/m2<br>Bypass tray:<br>300g/m2                               | Tray: 60-256g/m2<br>Bypass tray:<br>300g/m3  | Tray:<br>64-220g/m2<br>Bypass tray:<br>300g/m4  | Tray: 64-220g/m2<br>Bypass tray:<br>300g/m5              | Tray:<br>52-220g/m2<br>Bypass tray:<br>300g/m2 | Tray:<br>52-256g/m2<br>Bypass tray:<br>300g/m3                         | Tray:<br>52-256g/m2<br>Bypass tray:<br>300g/m4                 |
| Paper<br>capacity   | EXP:<br>1,250*2+550*<br>2(3,600)   | 520*2+2,000<br>(3,140) Options:<br>5,140     | 500*2+870+<br>1,140+250<br>(3,260)<br>Option:<br>7,260  | 500*2+870+1,140+2<br>50 (3,260)                          | 680*2+1,250*2<br>(3,800)                       | 550*2+1,650<br>+1,110<br>(3,850)                                       | -6650  |
| Mobile<br>connectivity  | O Rimoco/<br>Airprint  | O Xerox Mobile<br>Print Air Print/<br>Mopria | Xerox Mobile<br>Print   | Print Utility for IOS/<br>Android Air Print              | O canon<br>Mobile printing                     | O Page<br>Scope<br>Mobile  | Mobile<br>Prinint<br>support                                   |
| Cloud<br>service<br>connectivity  | O Smart SDK  | O ConnectKey                                 | O<br>ConnectKey   | 0  | O MEAP   | O Bizhub<br>Connecter  | 0  |
| Finishing<br>capability   | Bank, Finisher,<br>9 bin Mailbox,<br>Multifolding<br>Unit, Cover<br>inserter | Bank, Finisher,<br>Folding Unit              | Bank,<br>Finisher, BR<br>finisher with<br>booklet<br>maker, C/Z<br>folding Unit,<br>Trimmer<br>Module | Bank, Finisher, Multi<br>FoldinG Unit, Cover<br>Inserter | Bank, Finisher,<br>Folding<br>Inserter Unit    | Bank,<br>Finisher, Job<br>Separater,<br>Folding Unit,<br>Post inserter | Finisher. Folding Unit, V/Z fold, Job Separator, Post Inserter |
| Sound<br>power level<br>(dBA)   | At work:<br>72dBA/<br>69.2dBA  | At work: 65.7dBA                             | At work:<br>48.8dBA   | NA   | NA   | Na   | 75dBA  |
| TEC value   | a model:<br>4.48kWh  | NA   | NA  | 6.8kWh/ 7.1kWh/<br>7.5kWh                                | 4.6kWh/<br>4.5kWh                              | 45.9kWh/<br>5.5kWh   | NA   |
| Power souce   | 1 or 2   | 1  | 1   | 1  | 2  | 2  | 1  |
| Dimensions  | 750 <sup>*</sup> 880 <sup>*</sup> 1,225<br>mm                                | 640*699*1,<br>149.2mm                        | 1,574 <sup>*</sup> 787 <sup>*</sup> 1,<br>391mm   | 700*804*1,154mm<br>(With standard<br>operation panel)    | 689 <sup>*</sup> 932 <sup>*</sup> 1,220<br>mm  | 650*799*1,1<br>55mm  | 961*615*693<br>mm  |
| Weight  | Less than<br>250kg   | 151.9kg                                      | 274kg   | 240kg  | 322kg  | 221kg  | 113kg  |
| Other functionality   | Remote<br>access Book<br>copy 3 edge<br>full bleed                           | Remote access                                |   | Remote access<br>Preview function<br>Face authentication | Remote<br>access                               | Book copy<br>Preview<br>function                                       | Preview Function job skip Background color                     |
| Please see section 11. Competition for detailed side-by-side comparisons. |  |  |   |  |  |  |  |

# Comparison

Below is a list of all the products that the MP C6503SP and the MP C8003SP are compared to. For more detailed side-by-side comparisons in between the MP C6503SP and the MP C8003SP with respective competitors' products, please see section 11. "Competition".

#### Section 11 compares the MP C6503SP to:

- Canon iR ADVANCE C7270i
- Konica Minolta bizhub C654e and C658
- KYOCERA TASKalfa 6551c
- Sharp MX-6240N,
- Toshiba e-STUDIO6570C, Xerox C60 Printer

#### Section 11 compares the MP C8003SP to:

- Canon iR ADVANCE C7280i
- KYOCERA TASKalfa 7551ci
- Sharp MX-7040N and MX-7500N
- Konica Minolta bizhub C754e
- Xerox WorkCentre 7970i
   Xerox C70 Printer



## 5. Configuration

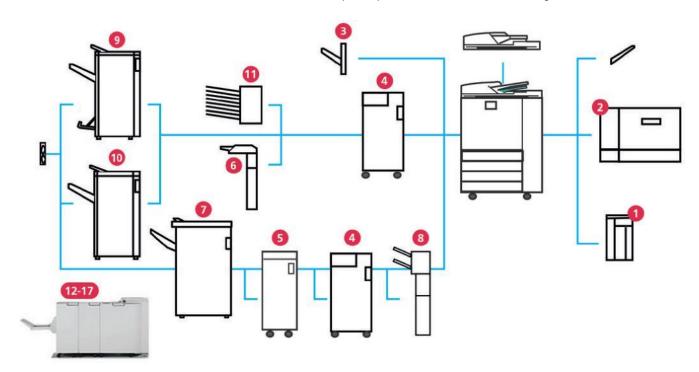
#### **EDP Codes and Dependencies**

The new models are floor-standing MFPs. They offer colour print, copy and scan functionality as standard. Fax is an option. They are equipped with a 220 sheet single-pass duplex feed (SPDF), a 2 x 1,250 sheet tandem tray, 2 x 550 sheet paper trays and a 100 sheet bypass. Double-sided output is produced at full engine speed. The new MFPs are workflow enabled. They feature Nashuatec's latest 10.1" Smart Operation Panel and are supplied with hard drives and a VM card.



- 1 = 220 sheet SPDF
- 2 = 10.1 inch Smart Operation Panel
- 3 = USB/SD card slot
- 4 = 100-sheet bypass tray
- 5 = Duplex [internal, not shown]
- 6 = 2 x 1,250-sheet tandem-style paper tray
- 7 = 550-sheet paper tray
- 8 = 550-sheet paper tray

Please note, the Cover Interposer (Cl4040) and 9-bin Mailbox (CS4010) cannot be installed in the same configuration.



- 1 = 4,400 sheet A4/LT LCT (RT4020)
- 2 = 2,200 sheet SRA3/DLT LCT (RT4030)
- 3 = 500 sheet copy tray (Type M2)
- 4 = Multi folding unit (FD4000)
- 5 = GBC StreamPunch Ultra (GBC SP Ultra MP)
- 6 = Cover sheet interposer (CI4010)
- 7 = 3,000 sheet finisher (SR4080)
- 8 = Cover sheet interposer (CI4040)
- 9 = 2,000 sheet booklet finisher (SR4130)

- 10 = 3,000 sheet finisher (SR4120)
- 11 = 9-Bin mailbox (CS4010)
- 12 = Plockmatic Booklet Maker (PBM350m)
- 13 = Plockmatic PBM-m trimmer
- 14 = Plockmatic PBM-m book folder
- 15 = Plockmatic cover feeder
- 16 = Plockmatic book stacker
- 17 = Plockmatic rail unit

# 6. Target Markets

Nashuatec's new high speed colour MFPs are designed primarily for use as departmental devices in the general office. Target markets include businesses and organisation. When configured with the multi-folding unit and other productive in-line finishing options, the new models can also be positioned as light production systems. Vertical markets will include utilities, local government, pharmaceutical companies and legal and financial firms. These documents may include invoices, compliance statements and legal packs which, using the genuine IPDS print option, can be printed directly from mainframe computer systems.

| Business Driver          |               | Nashuatec Solution              |               | Customer Benefit                |
|--------------------------|---------------|---------------------------------|---------------|---------------------------------|
| Communicate effectively  | $\rightarrow$ | Vibrant, high resolution colour | $\rightarrow$ | Add impact to documents         |
| Improve responsiveness   | $\rightarrow$ | Human detection sensor          | $\rightarrow$ | Instantly ready for use         |
| Increase capacity        | $\rightarrow$ | 65 ppm or 80 ppm throughput     | $\rightarrow$ | Handle large document volumes   |
| Speed job turnaround     | $\rightarrow$ | Inline finishing systems        | $\rightarrow$ | Reduce production time          |
| Enhance user experience  | $\rightarrow$ | 10.1" Smart Operation Panel     | $\rightarrow$ | Friendly and familiar interface |
| Simplify operation       | $\rightarrow$ | Intuitive User Interface        | $\rightarrow$ | Smart apps simplify use         |
| Support mobile workforce | $\rightarrow$ | Smart Device Print and Scan app | $\rightarrow$ | Print and scan from smartphones |
| Safeguard security       | $\rightarrow$ | Support for StreamLine NX       | $\rightarrow$ | Effective governance            |



# 7. Key Features

|                                   | Mainframe - MP C6503SP/MP C80  | 03SP   |
|-----------------------------------|--|--|
| Feature                           | Advantage  | Benefit  |
| I-Style design                    | The new MFPs follow Nashuatec's I-<br>Style<br>design concept. Operational areas,<br>such as the touchscreen display and<br>delivery area, are emphasised in                             | Smart appearance accentuates compact design and looks professional in a modern work environment.                             |
| Uniform platform                  | They share a similar appearance and the same operating system and user interface as other Nashuatec MFPs.  | Can be sold as part of a uniform enterprise wide solution. Users are instantly familiar with the intuitive operating system. |
| Multifunctional                   | The new MFPs offer 4-in-1 functionality. The machines are print, copy and scan enabled. Fax is an option.  | Replace personal printers and other desktop devices, saving space and money.   |
| Modular options                   | A variety of modular options, which include a stream punch, multi folding unit, cover interposer and booklet finisher, allow the MFPs to be tailored to specifc operational requirments. | Fast and affordable in-house production of brochures, manuals and banners.   |
|                                   | Operation - MP C6503SP/MP C80  | 03SP   |
| Feature                           | Advantage  | Benefit  |
| Next Generation (GWNX) controller | Nashuatec's GWNX controller, with its superfast Intel® Atom Processor BayTrail-I 1.91GHz processor, manages the workflow.  | Common interface automates workflow, establishes governance and enforces security.   |
| 10.1' SuperVGA panel              | Large, high visibility touchscreen panel - there are no hard buttons - which can be tilted for easy operation.   | Large screen provides a bigger viewing area.   |

| Smart Operation Panel    | The touchscreen is navigated with touch gestures, much like a smart phone or tablet.  | Simplifies operation, improving the user experience.   |
|--------------------------|---|--|
| Intuitive User Interface | Intuitive applications, navigated using flick and pinch-in/out gestures, make it easy to select copy, scan and fax settings.  | Simplifies operation and provides a smooth transition from Nashuatec's 'classic' user interface. |
| Quick Copy app           | A full-screen core application that simplifies the copy process by enabling easy selection of standard copy settings, such colour, paper source and quantity.   | Quickly and easily select copy settings.   |
| Quick Scan app           | Another full-screen core application that simplifies the scanning process by enabling easy selection of standard scan settings and prompting the user for a file destination.   | Quickly and easily select scan settings.   |
| Quick Fax app            | The Quick Fax app provides similar functionality to Quick Scan but also prompts the user for a fax number (requires fax option).  | , , ,  |
| Customisable home screen | Users can customise the interface, changing the wallpaper, dragging shortcuts to the home screen, installing useful widgets and downloading additional workflow applications directly from Nashuatec's Application Site.                                | Customisation helps to improve the user experience.  |
| Application Site         | The Application Site icon on the Smart Operation Panel is the gateway to Nashuatec's Application Site. Tapping on the icon, the user can browse and   | Tailor the MFP to operational requirements and simplify everyday document processes.             |
| Home screen folders      | Folders can be created on the home screen. This allows icons to be organised logically and located quickly. For repetitive tasks requiring multiple settings, storing all the required program icons in the same folder can save a lot of time.         | Simplifies navigation, saving time.  |
| Intelligent widgets      | Widgets can be added to the home screen that show the date and time, environmental metrics, toner supply levels, language settings and which notify users of incoming fax messages.   | Essential information is available at glance.  |
| Web browser              | A standard feature of the Smart Operation Panel, the Web Browser provides direct access to the web. It can be used to view and print content and install workflow applications. With its inbuilt speaker, it can even be used to watch training videos. | Enables easy access to cloud-based content.  |
|                          |   |  |

| Workflow enabled                       | The Smart Operation Panel provides an intuitive interface for optional workflow solutions, such as StreamLine NX.   | Easily implement enterprise workflow and cost management solutions.  |  |  |  |  |
|--|---|--|--|--|--|--|
| Productivity - MP C6503SP/MP C8003SP   |   |  |  |  |  |  |
| Feature                                | Advantage   | Benefit  |  |  |  |  |
| Human detection sensor                 | Senses when a user is in front of the machine and wakes the operation panel from sleep mode.  | With the operation panel instantly ready (1 second recovery time), the operator can start selecting applications and settings sooner.  |  |  |  |  |
| Quick warm up                          | Ready to print within 60/60 seconds (MP C6503SP/MP C8003SP).  | Saves time and improves productivity.  |  |  |  |  |
| Fast first page                        | MP C6503SP produces its first page in 5.5/7.5 seconss (BW/FC) and MP C8003SP in just 4.8/6.4 seconds (BW/FC).   | Eliminates bottlenecks as one-off prints and copies are delivered at speed.  |  |  |  |  |
| VCSEL technology                       | MP C6503SP and MP C8003SP incorporate VCSEL technology. The conventional 2-beam laser technology used by competitors has been replaced a dual array of vertical cavity surface emitting lasers (VCSEL) which emits 40 interlaced laser beams. | Unlike some competitor machines, which slow<br>down to print in high resolution, MP C6503SP<br>and MP C8003SP produce 4,800 x 1,200 dpi<br>colour output at full engine speed. |  |  |  |  |
| 65 ppm and 80 ppm colour print engines | MP C6503SP prints in full colour at a speed of 65 ppm and MP C8003SP at a speed of 80 ppm.  | Multi page documents colour are produced quickly, supporting workgroup and production needs.   |  |  |  |  |
| 100% duplex productivity               | The new MFPs are equipped with high speed duplexes and maintain full productivity when printing double sided.   | Improves productivity and professionalism.   |  |  |  |  |
| Continuous paper feed                  | The standard paper capacity of 3,700 sheets can be expanded to 8,100 sheets with the addition of the optional 4,400 sheet A4 LCT.   | To maintain productivity, the machine automatically switches from one tray to another, and paper can be replenished without pausing production.                                |  |  |  |  |
| On-the-fly toner replenishment         | A hopper system allows MP C6503SP and MP C8003SP to continue printing whilst toner is replenished.  | Toner can be replenished on-the-fly for non-stop printing.   |  |  |  |  |
|  | Image Quality - MP C6503SP/MP C8  | 3003SP   |  |  |  |  |
| Feature                                | Advantage   | Benefit  |  |  |  |  |
| 4,800 x 1,200 dpi resolution           | VCSEL technology enables MP<br>C6503SP and MP C8003SP to<br>produce best-in-class 4,800 x 1,200<br>dpi (2-bit 1200 dpi colour).   | High resolution print is produced at full engine speed, improving print quality and productivity.  |  |  |  |  |
| PxP EQ chemical toner                  | Nashuatec's PxP EQ chemical toner, with its small, uniformly sized toner particles supports high resolution printing with fine colour gradation and wide colour gamut.  | MP C6503SP and MP C8003SP produce smoothly graduated images with vibrant lifelike colours.   |  |  |  |  |

| Optical waveform correction | Optical waveform correction technology is used to keep the VCSEL beam emission levels constant by automatically regulating the volume of electrical current.   | Using this method of correction, the new print engines can produce incredibly fine, well define vertical lines.   |
|-----------------------------|--|---|
| Reduced colour shift        | Nashuatec's VCSEL technology automatically corrects optical bowing and skewing by adjusting the laser beam in the paper feed direction.  | Eliminates colour shift to improve image quality  |
| Accurate registration       | Magnification correction adjusts registration in the paper feed direction (left to right) and pixel clock frequency adjusts registration in the scanning direction (top to bottom) to ensure accurate front-back registration. | Accurate front-back registration means that MP C6503SP and MP C8003SP can be used to print high-quality customer-facing collateral, such as brochures, flyers and direct mail, inhouse. |
|                             | Paper Handling - MP C6503SP/MP C   | 8003SP  |
| Feature                     | Advantage  | Benefit   |
| A3 print engine             | The new MFPs handle paper formats from A6 (90 x 140 mm minimum) to SRA3 and banner (330 x 1,260 mm maximum).   | requirements.   |
| Large paper capacity        | The standard paper capacity of 3,700 sheets (2 x 1,250 sheet tandem + 2 x 550 sheet trays + 100 sheet bypass) can be expanded to 8,100 sheets with the addition of a 4,400 sheet A4 LCT.                                       | Hold different paper formats and stock online and reduce downtime related to paper replenishment.   |
| Auto tray switching         | The MFPs can automatically switch from one tray to another.  | Replenish paper without interrupting the print process.   |
| SRA3 support                | MP C6503SP and MP C8003SP can<br>print colour graphics, complete with<br>crop mark, onto heavyweight SRA3<br>paper.  | A4 brochures and magazines.   |
| 3-edge full-bleed printing  | With full-bleed mode selected, it is even possible to print full-bleed to three-edges of pre-cut media.  | Tape/glue-bound documments (left margin) cal<br>be printed full-bleed (top, right and bottom)<br>without need for trimming.   |
| 100 sheet multi-bypass      | The standard multi bypass tray will hold 100 sheets of paper.  | Quickly feed non-standard media such as letterhead paper, labels and envelopes.   |
| Banner printing             | The bypass feed supports banner stock of up to 320 x 1,260 mm.   | Print colour banners and signage in house.  |
| Thick media                 | The regular paper trays support paper weights of 52 to 256 gsm and the bypass supports paper weights of 52 to 300 gsm.   | Print reliably onto letterhead paper, bond stock and other heavyweight media.   |
|                             | Finishing Options - MP C6503SP/MP  | C8003SP   |
| Feature                     | Advantage  | Benefit   |
| Finisher SR4110             | This finisher has a 3,000 sheet shift tray and will staple up to 100 sheets. A 2/4 hole punch and a jogger are offered as options.   | This is a heavy duty finisher which maintains 100% productivity when punching and stapling and provides capacity for long periods of unsupervised operation.                            |

| Finisher SR4120  | This finisher has a 3,000 shift tray and will staple up to 65 sheets. A 2/4 hole punch and a jogger are offered as options.  | A lower cost alternative to SR4110, targeted at applications in the general office.   |
|--|--|---|
| Booklet Finisher SR4130  | This finisher has a 2,000 shift tray and will staple up to 65 sheets, including Z-fold documents produced using the optional multi folding unit. It can also fold and saddle stitch up to 15 sheets of paper to make 60 page booklets. A 2/4 hole punch and a jogger are offered as options. | booklet maker, it enables office users to produce neatly folded booklets.   |
| Mail Box CS4010  | This is a 9-bin mailbox that can be attached to the SR4120 finisher or SR4130 booklet maker. Each tray will hold up to 100 sheets.   | Ideal for the office environment, it allows users to route finished print jobs to a specific mailbox.   |
| Multi-Folding Unit FD4000 (insert diagram)   | The multi-folding units supports 6 fold patterns: 2-fold, 3-fold in and 3-fold out (1 to 3 sheets), Z-fold, gate-fold and double parallel-fold (single sheet). The fold position can be adjusted via the operation panel.  | Saves time by automating the folding process.  The 'letter-out' fold will, for example, enable customers to print and fold letters, invoices and statements ready for insertion into DL sized window envelopes. |
| Cover Interposer Tray CI4020/CI4040  | The interposers enable pre-printed sheets to be inserted into live job streams for collation and finishing.  | Improves impact and professionalism.  |
| GBC StreamPunch Ultra MP   | Full-speed in-line system punches print output in a variety of professional formats including 12-hole Velobind, 20/21-hole Comb Bind and 23/34-hole Wire Bind. New features include double punch setting for increased productivity and expanded media sizes.                                | Eliminates need for manual post-production drilling.  |
| Plockmatic booklet maker (PBM350-m<br>option, requires SR4110)                                     | The Plockmatic booklet maker produces booklets of up to 35 sheets / 140 pages with a magazine fold. The booklet maker will handle media sizes of up 320 x 457mm and media weights of up to 300 gsm and will produce up to 1800 booklets an hour.   | The Plockmatic booklet making system reduces the need for manual finishing and adds value to finished booklets. It can be easily detached from the printer when not required and used off-line.                 |
| Plockmatic PBM500-m (upgrade option, requires PBM350-m)  | This option expands the number of pages that can be handled, enabling the booklet maker to produce booklets of up to 50 sheets / 200 pages.  | Produce larger booklets.  |
| Plockmatic book fold module (option, requires PBM350-m plus PBM Trim Module is highly recommended) | The optional Plockmatic book folder creates booklets with a square-back spine.   | Adds value by creating booklets with a square-<br>back spine that can be indexed for easy<br>identification.  |
| Plockmatic cover feeder (option, requires PBM350-m)  | The optional Plockmatic cover feeder adds pre-printed, laminated or embossed covers to the document set. The unit feeds up to 200 sheets and will feed the same media sizes and weights as the booklet maker.  | Adds value by adding high quality covers to booklets and magazines.   |
| Plockmatic trim module (option, requires PBM350-m)   | The optional Plockmatic fore-edge trimmer guillotines up to 16mm off the fore-edge (opening edge) of booklets.   | Improves the appearance of booklets and magazines.  |
|  | •  |   |

| Connectivity - MP C6503SP/MP C8003SP |  |  |  |
|--------------------------------------|--|--|--|
| Feature Advantage Benefit            |  |  |  |
| Network ready                        | The new MFPs are equipped with a gigabit ethernet interface and there are parallel, wireless and bluetooth interface options.  | improving access.  |  |
| USB device server                    | The USB device server (option) provides a secondary network interface port which allows the MFPs to connect simultaneously to two print networks.  | Support customers, such as banks, hospitals and schools, who run separate open and closed networks.                |  |
| Wireless Direct                      | The panel is also equipped with a WiFi card that supports fast and secure connection with smart devices.   | Supports Bring Your Own Device (BYOD) by enabling easy connection with smart phones and tablets.                   |  |
| Smart Device Connector               | A free app that enables users to connect their smart devices to a Nashuatec  MFP, interactive whiteboard or projector using NFC, QR code or Bluetooth. Once connected to an MFP, their smart devices can be used as an interface to print and scan documents and send fax messages | Improves access to technology, simplifies information exchange and facilitates mobile working.                     |  |
| Smart Device Print and Scan          | Another free Nashuatec app that enables documents to be printed and scanned remotely using smartphones and   | Improves access and mobility.  |  |
|                                      | Printing - MP C6503SP/MP C800  | 3SP  |  |
| Feature                              | Advantage  | Benefit  |  |
| Point and print icons                | The standard PCL print driver and optional PS3 print driver have graphic icons which allow single click selection of complex settings.   | Simplifies the print process, saving time.   |  |
| Scheduled print                      | Users can specify a time at which documents are to be printed.   | Reduces bottlenecks. Time-consuming jobs such as invoice runs can be scheduled to run overnight or at the weekend. |  |
| PostScript 3 (option)                | A genuine PostScript driver is available as an option.   | Print PostScript, PDF and XPS files accurately.  |  |
| PDF direct print                     | PDF documents can be printed directly to the PostScript enabled printer. The files are processed by the printer rather than the PC.  | Releases computer resource and reduces network traffic.  |  |
| XPS direct print (option)            | MP 6503SP, MP 7503SP and MP 9003SP also support XPS direct print. XPS is an XML based document format similar to PDF, promoted by Microsoft.   | Compatible with newly emerging print format.   |  |
| IPDS print (option)                  | The genuine IPDS option enables fast, error-free bi-directional communication with mainframe (host) computer systems.  | Improve ROI by printing transactional data such as invoices and statements.  |  |

| Mail to Print (fax capability required) | Send an email with attached data directly to the MFP for printing.  | Improves access and simplifies print process.  |
|---|---|--|
| Shared Folder Print (Smart app)         | Preview and print PDF, Compact PDF and JPEG files stored in a shared folder (Windows OS) from the Smart Operation Panel.  | Print brochures, POP and other regularly used documents on demand.   |
|   | Portable Media - MP C6503SP/MP C  | 8003SP   |
| Feature                                 | Advantage   | Benefit  |
| USB/SD card reader                      | There is a USB/SD card reader located to the side of the control panel.   | Improves access by enabling walk up users to print from / scan to flash memory.  |
| Print from Storage Media                | Documents stored on a USB/SD card can be previewed on the Smart Operation Panel and printed. The intuitive user interface helps the user to select appropriate print settings and to preview and print documents.   | Documents held on portable media are printed more easily.  |
| Scan to Storage Media                   | Scanned documents can be previewed on the Smart Operation Panel and saved to a USB/SD card. The intuitive user interface helps the user to select appropriate scan settings and to preview and save documents.  | Documents are easily saved to portable media.  |
|   | Scanning - MP C6503SP/MP C800   | 03SP   |
| Feature                                 | Advantage   | Benefit  |
| Single pass duplex feed (SPDF)          | The new MFPs are equipped with a high capacity SPDF (single pass duplex feed). Up to 220 documents can be fed in a single batch. The SPDF scans both sides in single pass. Colour and B&W documents are scanned at a speed of 120 ipm (simplex) and 220 ipm (duplex). | Speeds scanning process. Particularly useful in applications where large batches of documents are regularly scanned or copied. |
| Flatbed scanner                         | Books and photographs can be scanned directly from the platen glass.  | It is easy to scan bound or mounted originals such as books and photographs.   |
| Book scanning app                       | New app erases shadows, enabling books and loose sheet originals to be scanned with the SPDF open.  | Speeds job build and improves image quality.   |
| Colour scanning                         | The new MFPs scan documents in full colour at a resolution of up to 600 dpi.  | Share information instantly via email and save documents to document server or to a centralised electronic record.             |
| Document server                         | The new MFPs have an integral document server, which can be used to archive up to 3,000 documents or 15,000 pages.  | Reduce costs by printing regularly used documents on demand instead of holding shelf stock.                                    |
|   |   |  |

| Searchable PDF (requires OCR option) | The document text is recognised and saved along with the original document.   | Improves access to information as documents can be searched for using keywords, and text within the document can be edited. |
|--------------------------------------|---|---|
| Encrypted PDF transmission           | PDF documents scanned to e-mail, saved to the document server or to another network location can be encrypted and password protected.   | Protects confidential information.  |
| PDF/A                                | PDF/A is an ISO standard for the long-<br>term archiving of electronic<br>documents. The format locks the<br>document to maintain its originality<br>and records within the document a<br>'Device Certificate'.   | Document format complies with government and industry regulatory standards.   |
| Enhanced encryption level            | The user can select secure encryption algorithms. Supported algorithms include AES256bit (used by the US government, NESSIE in the EU and CRYPTREC in Japan) and SHA-2 (used by the US National Security Agency). | Encryption complies with government and industry regulatory standards.  |
| Scan to Me (Smart app)               | One-click app enables users to scan documents directly to an email address associated with their logon details.   | Scan documents directly to email.   |
| Scan to Folder Helper (Smart app)    | Helps the user to setup a unique folder in which they can save scanned documents for fast, convenient access at a later date.   | Easily configure Scan to Folder settings.   |
| Scan to SharePoint (Smart app)       | Allows users to select a SharePoint folder as a scan destination. Users with administrative privileges can add/edit/delete SharePoint server destination  | Scan documents directly to a SharePoint serve   |
| Easy Scan Size Match (Smart app)     | Enables users to use Scan Size feature of the scanner more easily. Users can scan different size originals and select whether they are to be saved to their original page size or to the same page size.          | Scan different sized originals to the same page format.   |
| ID Card Scan & Copy (Smart app)      | Both sides of the ID card can be scanned and stored as a single page. The scanned data can be sent to a specific folder, email address or can be printed.   | Scan both sides of an ID card to one page.  |
|                                      | Copying - MP C6503SP/MP C800  | 3SP   |
| Feature                              | Advantage   | Benefit   |
| Scan once, copy many                 | Copies are produced from memory.  | Each copy is identical to the first.  |
| Electronic sorting                   | Copies and prints are delivered in page order.  | Saves time as sets are collated ready for distribution.   |
| Digital zoom                         | 25 to 400% zoom with 1% steps plus<br>13 preset enlargement / reduction<br>ratios   | One-step enlargement / reduction between A4 and A3 formats, saves time.   |

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|----------------------------------|---|--|
| Combine copy                     | Scan two or four originals and print them as tiled copies on one sheet of paper.  | Reduce print and paper costs.  |
| Easy Book Copy (Smart app)       | Users can make high quality copies of bound documents with the document feed open. The wizard helps the user navigate settings that delete shadows from the spine and border.                     | Enhances copy quality when copying books.  |
| Easy Copy Size Match (Smart app) | Enables users to copy different size originals and select whether they are to be reproduced in original page size or to the same page size. The app supports automatic enlargement and reduction. | Copy different size originals to the same page format.                             |
| ID Card Copy (Smart app)         | The wizard guides users through each step of the process, making it easy to copy the front and back of an ID card onto a single sheet of paper.   |  |
| Conference Concierge (Smart app) | Easy-to-follow on-screen instructions guide users through the process of creating professionally presented copies of key documents. Includes orientation, colour, stamps and finishing.           | Easily create neatly finished documents.   |
|                                  | Fax - MP C6503SP/MP C8003S  | P  |
| Feature                          | Advantage   | Benefit  |
| Fax functionality                | Fully featured plain paper fax machine.   | Eliminates the need for a separate standalone fax machine, saving money and space. |
| Fast transmission                | An A4 fax message can be transmitted in 2 seconds.  | Fast transmission saves the user time and reduces line charges.                    |
| Book fax                         | Bound documents, such as brochures and reports, can be faxed directly from the platen glass.  | Saves time as there's no need to breakdown bound documents for faxing.             |
| Quick dial                       | There is the facility to save 2,000 quick dial numbers.   | Speeds communication with regular contacts.  |
| Remote fax (option)              | Allows the new MFPs to send faxes via another fax enabled Nashuatec   | Reduces configuration cost and enables multiple MFPs to share a single fax line.   |
|                                  | Security - MP C6503SP/MP C800   | 3SP  |
| Feature                          | Advantage   | Benefit  |
| NFC Card Reader (option)         | An optional NFC (near field communication) card reader can be installed inside the top panel of the MFP. The reader supports ID card authentication.  | Protects security by requiring ID card based authentication.                       |
| Quick Authentication             | Nashuatec's swipe-and-go card-based authentication software is pre-installed and only requires the purchase of an optional NFC Reader/Writer.   | Simplifies login whilst controlling access to MFP features.                        |

| Data Overwrite Security                | Overwrites temporary data held on the hard drive up to nine times with random data.   | Protects security by ensuring that temporary data cannot be recovered.   |
|--|---|--|
| HDD Encryption                         | Encrypts the address book, authentication information and stored documents.   | Protects security by encrypting documents.   |
| FIPS certified HDD (option)            | The standard hard drive can be replaced with an optional HDD that is certified to meet the Federal Information Processing Standards (FIPS). These are U.S. government computer security standards that specify requirements for cryptography modules. | Suitable for use in secure environments such as by government agencies and in industries that are subject to strict security compliance. |
| Quota scheduling                       | The administrator can limit the output of individual users and user groups by setting page count limits. This feature now allows quotas to be shared across multiple Nashuatec devices.   | Establishes governance over the print environment and reduces print volume.  |
| Background numbering                   | With background numbering selected in the print driver, controlled documents are consecutively numbered.  | It is easy to ensure that controlled douments are collected at the end of a meeting.   |
| Banner page print                      | A job sheet can be printed before a print job that identifies the originator.   | Makes it easier to identify work in a busy environment.  |
| Mandatory hold print                   | When mandatory hold print is activated by the administrator, print output is held in the document server until released at the printer by the originator.   | Protects confidentiality and reduces waste.  |
| Mandatory security information         | Automatically append security information such as the user ID, date, time, IP address and printer serial number to every document printed.  | Improves document security by establishing a printed audit trail.  |
| Fax output timer (requires fax option) | The administrator can set a time schedule for fax output. Fax messages are held in memory and printed at the predetermined time.  | Reduces the risk of fax messages being read by unauthorised personnel or inadvertently picked up along with other documents.             |
|  | Environment - MP C6503SP/MP C8  | 003SP  |
| Feature                                | Advantage   | Benefit  |
| Power on/off timer                     | The power on/off timer switches the machine on and off at specified times.  | Ensures the machine is ready for use and saves energy by switching the machine off when it is not required.                              |
| Sleep mode                             | In energy saving sleep mode, the new devices consume TBA W.   | Reduces energy consumption.  |
| Eco-information screen (Smart widget)  | A pop-up, visible at the control panel, reports green metrics, such as the number of double sided prints.   | Encourages sustainable print behaviour.  |
| Noise supression                       | New sound suppression technology reduces operating noise by between 40% and 60%.  | The new MFPs are comfortably the quietest in their class.  |

| Energy Star v3 and BAM | The new MFPs are compliant with the latest environmental standards, including Energy Star v3 and Blue Angel Mark. | Don't just take Nashuatec's word for it; third certification proves that these devices are eco- |
|------------------------|---|---|
|------------------------|---|---|

# 8. Specifications

| MP C6503SP/M | P C8003SP specifi       | cations   |                  |                            |  |
|--------------|-------------------------|---|------------------|----------------------------|--|
| GENERAL      | Warm-up time            | 40 seconds  |                  |                            |  |
|              | First output speed      | Full colour   | 7.5/6.4 seconds  |                            |  |
|              |                         | B/W   | 5.5/4.8          | seconds                    |  |
|              | Continuous output speed | Full colour   | A4 and A4 duplex | 65/80 pages per<br>minute  |  |
|              |                         | B/W   | A4 and A4 duplex | 65/80 pages per<br>minute  |  |
|              | One to one copy speed   | Full colour   | A4 and A4 duplex | 65/80 copies per<br>minute |  |
|              |                         | B/W   | A4 and A4 duplex | 65/80 copies per<br>minute |  |
|              | Memory                  | Standard  | 4 (              | GB                         |  |
|              | HDD                     | 640 GB  |                  |                            |  |
|              | Duty cycle              | 300,000 prints per month  |                  |                            |  |
|              | Life                    | 5 years or 9,000 output   |                  |                            |  |
|              | Duplex                  | Standard  |                  |                            |  |
|              | Reproduction ratio      | 400%, 200%, 141%, 122%, 115%, 100%, 93%, 87%, 82%, 71%, 61%, 50%, 25% |                  |                            |  |
|              | Zoom                    | From 25% to 400% in 1% step   |                  |                            |  |
|              | Accessibility features  | Easy touch so   | creen            | 1                          |  |
|              | _                       | Normal/reverse grip and light drawing                                 |                  |                            |  |
|              | -                       | Scanner separation  |                  |                            |  |
|              | _                       | Tilt operation panel  |                  |                            |  |
|              | -                       | Printer driver (PCL6) screen reader                                   |                  |                            |  |
|              | _                       | Simplified display  |                  |                            |  |
|              | _                       | Auditory outputs (easy to hear)                                       |                  |                            |  |
|              | -                       | Barrier-free colour management mode                                   |                  |                            |  |
|              |                         | Visually accessible LED placement                                     |                  |                            |  |
|              | Dimensions (W x D x H)  | 750 x 880 x 1,225 mm  |                  |                            |  |
|              | Weight                  | 250 kg  |                  |                            |  |
|              | Power source            | 220 - 240 V, 50   | /60 Hz           |                            |  |

| COPIER | Multiple copying            | Up to 9,999  | copies  |
|--------|-----------------------------|--|---|
|        | Resolution                  | 300 dpi, 400 dpi, 600 dpi, 1,200 dpi, 300 x 300 x 600 dpi, 1,200 x 1,200 |   |
|        | Zoom                        | From 25% to 4009   | % in 1% steps   |
|        | Number of copy reservations | 8 reserva  | ations  |
|        | Enhanced<br>features        | Colour mode  | Default = Black and White mode,<br>Black and White, Auto Colour<br>Selection (ASC), Full Colour, Single<br>Colour, Two colour   |
|        |                             | Colour mode  | Default = Black and White mode,<br>Black and White, Auto Colour<br>Selection (ASC), Full Colour, Single<br>Colour, Two colour   |
|        |                             | Paper selection  | Default = Auto Paper Selection , Aur<br>Paper Selection, 1st tray, 2nd tray,<br>3rd tray, LCT, Bypass tray  |
|        |                             | Auto tray s  | switch  |
|        |                             | Duplex   | 1 sided to 2 sided, 2 sided to 2 side<br>with ARDF, Book to 2 sided, Front<br>and back to 2 sided   |
|        |                             | Book   | Booklet, Magazine, Layout and Booklet   |
|        |                             | Series   | Book to simplex, 2 Sided original to simplex  |
|        |                             |  | 2 Sided original to simplex   |
|        |                             | Combine  | 2 into 1 simplex, 4 into 1 simplex, 8 into 1 simplex, 1 duplex into 1 simplex, 2 duplex into 1 simplex, 4 duplex into 1 simplex, 4 into 1 duple 8 into 1 duplex, 16 into 1 duplex, 2 duplex into 1 duplex, 4 duplex into 1 duplex, 8 duplex into 1 duplex |
|        |                             | Shift/erase/margin adjustment  | Centering   |
|        |                             |  | Margin adjustment   |
|        |                             |  | Erase center  |
|        |                             |  | Erase border  |
|        |                             |  | Scan Position Adjustment  |
|        |                             |  | Creep Adjustment  |
|        |                             | Cover sheet/chapter/slip sheets  | Front cover, Front and back cover Chapter, Slip sheets, OHP slip sheet  |
|        |                             | Image rot  | tation  |
|        |                             | Electronic sort  | Without shift sort, Rotate sort, shift sort   |
|        |                             | Electronic stack   | Yes, only with finisher   |

| COPIER | Enhanced<br>features | Stapling   |                            |  |
|--------|----------------------|--|----------------------------|--|
|        | ieatures             | Colour creation, Image creation, Stamp/numbering |                            |  |
|        |                      | Colour balance adjustment                        |                            |  |
|        |                      | Colour balance p                                 | rogram                     |  |
|        |                      | Auto Colour Calil                                | bration                    |  |
|        |                      | Sharp/soft                                       | 7 levels                   |  |
|        |                      | Contrast   | 9 levels                   |  |
|        |                      | Background density adjustment                    | 9 levels                   |  |
|        |                      | Under Colour Removal adjustment                  | 9 levels                   |  |
|        |                      | Text and photo separation sensitivity adjustment | 9 levels                   |  |
|        |                      | Colour erase sensitivity adjustment              | 5 levels                   |  |
|        |                      | Job programs                                     | Standard 25 jobs           |  |
|        |                      | User code  | 8 digits / 1,000 user code |  |
|        |                      | Interrupt copy                                   |                            |  |
|        |                      | Interrupt job                                    |                            |  |
|        |                      | Auto start                                       |                            |  |
|        |                      | Job preset                                       | 8 jobs                     |  |
|        |                      | Program mode                                     |                            |  |
|        |                      | Sample copy                                      |                            |  |
|        |                      | Simplified display                               |                            |  |
|        |                      | Login/logout button                              |                            |  |
|        |                      | SMC report print out                             |                            |  |
|        |                      | NRS option                                       | ١                          |  |
|        |                      | Document ser                                     | ver                        |  |
|        |                      | Auto off time                                    | er                         |  |
|        |                      | Energy saver t                                   | imer                       |  |
|        |                      | System reset t                                   | imer                       |  |
|        |                      | Left original detection                          |                            |  |
|        |                      | Job Interrupt                                    |                            |  |
|        |                      | Special paper d                                  | isplay                     |  |
|        |                      | 2 language panel                                 | switch                     |  |
|        |                      | Auto magnification selection                     |                            |  |

| PRINTER | RAM                          | Standard  | 4 GB  |  |
|---------|------------------------------|---|---|--|
|         | HDD                          | Standard  | 640 GB  |  |
|         | Printer language             | Standard  | PCL5e, PCL6, PDF Direct Print   |  |
|         |                              | Option  | Adobe® PostScript® 3™, XPS, IPDS  |  |
|         | Print resolution             | 300 x 300 dpi, 600 x 600 dpi, 1,200 x 1,200 dpi, 1,200 x 4,800 dpi  |   |  |
|         | Fonts                        | PCL, PS3, IPDS  |   |  |
|         | Interface                    | Standard  | SD slot, USB Host I/F, Wireless LAN IEEE 802.11b/g/n), Bluetooth, Ethernet 10 base-T/100 base-TX/ 1000 base-T |  |
|         |                              | Option  | Bi-directional IEEE 1284, Wireless<br>LAN IEEE 802.11a/b/g/n)   |  |
|         | Network protocol             | TCP/IP  | IP v4   |  |
|         |                              |   | IP v6   |  |
|         | Windows® environments        | Windows® Vista/7/8/Server 2003/Server 2003R2/Server 2008/Server 2008R2/Server 2012/Server 2012R2  |   |  |
|         | Mac OS<br>environments       | Macintosh OS X v10.7 or later   |   |  |
|         | UNIX<br>environments         | UNIX Sun® Solaris, HP-UX, SCO OpenServer, RedHat® Linux, IBM® AIX   |   |  |
|         | SAP® R/3®<br>environments    | SAP® R/3®   |   |  |
|         | Other supported environments | AS/400® using OS/400 Host Print Transform, IBM iSeries  |   |  |
|         | Printer driver<br>features   | Sample print, Locked print, Hold print, Scheduled print, Stored print, Store and print, Reduce/enlarge(zoom/scaling), Fit to paper size, Unauthorized copy control, Layout (N-up, page per sheet), Poster, Duplex, Booklet2 (magazine), Watermark, Adjust image position, Collate, Punch, Staple, Cover sheet (front cover), Front and back cover, Slip sheet, Chaptering, Rotate by 180 degrees, Reverse order print, Do not print blank pages, Dithering, Toner saving, Black over print, CLP colour simulation, Print priority setting: quality, Print priority setting: speed, Print priority setting: high speed, User ID, User code, User authentication, Encryption/encoding, Mirror image print, Negative image print, Edge to edge print, Limitation setting, PDF direct print, Mail to print, Classification code, Bonjour (Rendezvous) support, Windows® Active Directory support, DDNS support, PCL resident font adoption, Tray-parameter change from We Image Monitor, 1,200 dpi support, XPS support, WS printer, Wireless LAN interface option, Media Direct Print (print from USB), Media Direct Print (print from SD), Auto Job Promotion, AirPrint, Poster Print |   |  |

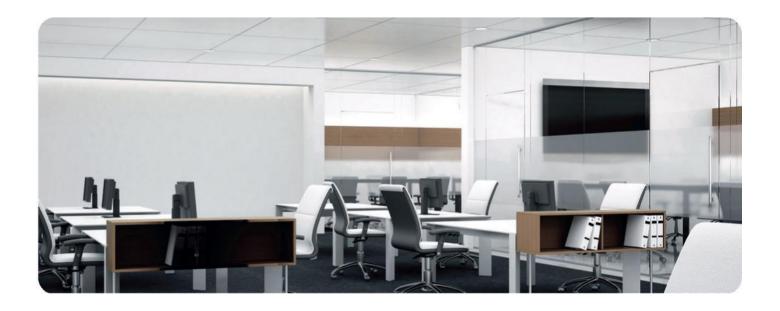
| SCANNER | Scanning speed                       | Maximum 120 origina                                  | ls per minute   |  |
|---------|--------------------------------------|--|---|--|
|         | Resolution                           | Standard   | 100/200/300/400/600 dpi   |  |
|         | Scan mode                            | Standard   | B/W text/line art, B/W , text B/W text/<br>photo, B/W photo, B/W grayscale,<br>Full colour text, Full colour text/photo,<br>ACS, Full colour glossy photo |  |
|         | Image density                        | Auto Density Se                                      | election  |  |
|         |                                      | Manual: 7 le   | vels  |  |
|         |                                      | SADF/batch mode                                      |   |  |
|         |                                      | Mixed size mode                                      |   |  |
|         |                                      | Image rotation                                       |   |  |
|         |                                      | Reduce and Enlarge                                   |   |  |
|         |                                      | Split scan from booklet type original                |   |  |
|         |                                      | Digital signature for PDF A3, A4, A5, B4, B5, B6     |   |  |
|         | Original size                        |  |   |  |
|         | File format                          | Single page TIFF/JPEG/PDF/High Compression PDF/PDF-A |   |  |
|         |                                      | Multi page TIFF/PDF/High Compression PDF/PDF-A       |   |  |
|         | Bundled drivers                      | Network TW   | Network TWAIN   |  |
|         | Scanner features                     | Scan to USB/SD                                       |   |  |
|         |                                      | WS-Scann   | er  |  |
|         |                                      | Scanned file n                                       | aming   |  |
|         |                                      | Scan file type so                                    | election  |  |
|         |                                      | LDAP Supp  | port  |  |
|         |                                      | Preview before transmiss                             | sion - TX preview   |  |
|         | PDF encryption  Drop out colour send |  | tion  |  |
|         |                                      |  | r send  |  |
|         |                                      | Twain Sca  | an  |  |
|         |                                      | Distributed Scan Ma                                  | anagement   |  |
|         | Scan to                              | E-mail, folder, USB, SD card, SMB, FTP, URL          |   |  |

| FAX               | Circuit                | PSTN, PB  | X                                 |
|-------------------|------------------------|---|-----------------------------------|
|                   | Compatibility          | ITU-T (CCITT  | -) G3                             |
|                   | Resolution             | Standard  | 8 x 3.85 line/mm, 200 x 100 dpi   |
|                   |                        | Detail  | 8 x 7.7 line/mm, 200 x 200 dpi    |
|                   |                        | Super fine  | 8 x 15.4 line/mm, 400 x 400 dpi   |
|                   |                        | Super fine  | 16 x 15.4 line/mm, 400 x 400 dpi  |
|                   | Compression method     | MH/PR/MMR/  | 'JBIG                             |
|                   | Transmission           | G3  | 2 second(s) (200 x 100 dpi, JBIG) |
|                   | speed                  | G3  | 3 second(s) (200 x 100 dpi, MMR)  |
|                   | Modem speed            | Maximum   | 33.6 Kbps                         |
|                   | Memory capacity        | Standard  | 4 MB                              |
|                   |                        | Maximum   | 8 MB                              |
|                   | Memory backup          | Yes   | 1 hour                            |
|                   | SAF memory size        | Standard  | 4 MB, 320 sheets                  |
|                   |                        | With additional memory  | 60 MB                             |
|                   |                        | Internet Fax  |                                   |
|                   |                        | LAN Fax   |                                   |
|                   |                        | IP Fax  |                                   |
|                   | Fax features           | Smoothing, TTI/RTI, CSI, Quick dial, Speed dial, Group dial, Program, Redial, fax number entry, Dual access, User code, Page counter, Auto reduction, Wild Summer time, Memory Lock ID Code, SID code (sender ID), User function key, saver, LCD prompt, Remaining memory indication, Clock adjustment, User parasettings, Remote Fax |                                   |
| PAPER<br>HANDLING | Recommended paper size | SRA3, A3, A4, A5, A6  | 6, B4, B5, B6                     |
|                   | Paper input            | Standard  | 3,700 sheets                      |
|                   | capacity               | Maximum   | 8,100 sheets                      |
|                   | Paper output capacity  | Standard  | 500 sheets                        |
|                   |                        | Maximum   | 3,500 sheets                      |
|                   | Paper weight           | Paper tray(s)   | 52.3 - 256 g/m²                   |
|                   |                        | A4 LCT  | 52.3 - 300 g/m <sup>2</sup>       |
|                   |                        | Bypass tray   | 52.3 - 300 g/m <sup>2</sup>       |
|                   |                        | Duplex  | 52.3 - 256 g/m2                   |

| SECURITY | Network user authentication IP address filtering   |
|----------|--|
|          | HDD Data Overwrite Security (with optional HDD)  |
|          | HDD encryption (with optional HDD)  Authentication Encryption Secure print Encrypted secure print Encrypted PDF mode IP Sec Secure Sockets Layer (SSL) SNMPv3 IPv6 Transport layer security Copy Guard Security Digitally signed PDF Network security Unauthorised copy prevention (print) Unauthorised copy prevention (copy) Quota Setting/Account Limit SMTP over SSL Compulsory security stamp Security for IEEE802.11i,w NIB access control MFP menu protection Protect stored documents (DS) |
|          |  |

| ECOLOGY | Sound power                        | Stand-by Less than 52.5/57 dB         |                      |                         |  |
|---------|------------------------------------|---------------------------------------|----------------------|-------------------------|--|
|         | level (mainframe — only)           | Copying                               | 69.8/71.4 dB         |                         |  |
|         | Sound power                        | Stand-by                              | Less than 52.5/57 dB |                         |  |
|         | level (full system)                | Copying                               | 73.8/75.4 dB         |                         |  |
|         | Sound pressure                     | Stand-by                              | Less than 46.5/51 dB |                         |  |
|         | level (mainframe only)             | Copying                               | 63.8/65.4 dB         |                         |  |
|         | Sound pressure                     | Stand-by                              | Less than 46.5/51 dB |                         |  |
|         | level (full system)                | Copying                               | 67.8/69.4 dB         |                         |  |
|         | Power                              | Maximum                               | 2,400 W              |                         |  |
|         | consumption                        | Operating power                       | 2,400 W              |                         |  |
|         |                                    | Full option maximum power             | 2,                   | 400 W                   |  |
|         |                                    | Ready mode                            | 4                    | 50 W                    |  |
|         |                                    | Low power mode                        | 2                    | 17 W                    |  |
|         |                                    | Sleep mode                            | Less than 1.2 W      |                         |  |
|         |                                    | TEC (Typical Electricity Consumption) | 5,050                | /6,470 Wh               |  |
|         | Material emission level (emission  | Ozone (Print)                         | FC                   | Operation: 3 mg/h       |  |
|         | rate)                              |                                       | BW                   | Operation: 1.5<br>mg/h  |  |
|         |                                    | Dust (Print)                          | FC                   | Operation: 4 mg/h       |  |
|         |                                    |                                       | BW                   | Operation: 4 mg/h       |  |
|         |                                    | Styrene (Print)                       | FC                   | Operation: 1.8<br>mg/h  |  |
|         |                                    |                                       | BW                   | Operation: 1 mg/h       |  |
|         |                                    | TVOC (Print)                          | FC                   | Operation: 18<br>mg/h   |  |
|         |                                    |                                       | BW                   | Operation: 10<br>mg/h   |  |
|         |                                    | TVOC (Ready)                          | Desktop              | Operation: 2 mg/h       |  |
|         |                                    |                                       | Floor type           | Operation: 2 mg/h       |  |
|         |                                    | Benzene (Print)                       | FC                   | Operation: 0.05<br>mg/h |  |
|         |                                    |                                       | BW                   | Operation: 0.05<br>mg/h |  |
|         | Environmental                      | BAM                                   |                      |                         |  |
|         | labels/ENERGY — STAR certification | ENERGY STAR version 1.1               |                      |                         |  |
|         |                                    | ENERGY STAR version 2.0               |                      |                         |  |

| ECOLOGY     | Storage conditions                | Temperature                         | -30°C - 40°C      |  |  |  |
|-------------|-----------------------------------|-------------------------------------|-------------------|--|--|--|
|             | conditions                        | Humidity                            | Less than 80%     |  |  |  |
|             |                                   | Storage period                      | Maximum 12 months |  |  |  |
|             | Transportation conditions         | Temperature                         | -30 - 45°C        |  |  |  |
|             |                                   | Humidity                            | Less than 95%     |  |  |  |
|             |                                   | Maximum stack                       | 2 cartons         |  |  |  |
| OPTIONS     | 2,000-sheet large capacity tray   |                                     |                   |  |  |  |
|             |                                   | A4/LT large capacity tray           |                   |  |  |  |
|             |                                   | 3,000-sheet finisher with 100-sheet | stapler           |  |  |  |
|             |                                   | 2,000-sheet booklet finisher        |                   |  |  |  |
|             |                                   | Punch kits                          |                   |  |  |  |
|             |                                   | 9-bin mailbox                       |                   |  |  |  |
|             | Cover interposer                  |                                     |                   |  |  |  |
|             | Copy tray                         |                                     |                   |  |  |  |
|             | Jogger unit                       |                                     |                   |  |  |  |
|             | Plockmatic booklet maker          |                                     |                   |  |  |  |
|             | GBC Streampunch™ III              |                                     |                   |  |  |  |
|             | Bi-directional IEEE 1284          |                                     |                   |  |  |  |
|             | Wireless LAN (IEEE 802.11a/b/g/n) |                                     |                   |  |  |  |
|             | Bluetooth                         |                                     |                   |  |  |  |
|             | Netware                           |                                     |                   |  |  |  |
|             | PostScript3                       |                                     |                   |  |  |  |
|             | IPDS unit                         |                                     |                   |  |  |  |
|             | File format converter             |                                     |                   |  |  |  |
|             | Fax Connection Unit               |                                     |                   |  |  |  |
|             | Fax memory                        |                                     |                   |  |  |  |
|             | Network controller                |                                     |                   |  |  |  |
|             | G3 Interface unit                 |                                     |                   |  |  |  |
| CONSUMABLES | Toner capacity                    | Black                               | 47,000 prints     |  |  |  |
|             |                                   | Cyan                                | 26,000 prints     |  |  |  |
|             |                                   | Magenta                             | 26,000 prints     |  |  |  |
|             |                                   | Yellow                              | 26,000 prints     |  |  |  |



# 9. Service and Supplies

The new MFPs should be maintained by trained service engineers. Like other Nashuatec MFPs, service is likely to be offered on a toner inclusive Pay per Page (PpP) basis.

PpP servicing offers the following customer advantages:

- · Transparent pricing
- Includes toner and servicing
- Pre-agreed page cost
- Metered pay as you go billing

MP C6503SP and MP C8003SP have similar running costs to their predecessors (MP C6502SP and MP C8003SP). Although the running costs are similar, sales people should refer to their service or sales management for actual service pricing.

The new models incorporate technical improvements which

ensure that target yields are met more consistently. A new toner control system optimises toner usage, reducing toner waste and extending toner and waste toner bottle replenishment cycles.

MP C6503SP and MP C8003SP are highly durable. With target MCBCs (mean copies between calls) of 60,000 pages, customers producing 30,000 pages a month might expect to need one service visit every two months on average.

Using @Remote, the devices can be monitored in real-time enabling Nashuatec's service operation to identify issues before they become apparent to users and deliver consumable items such as toner in advance of need.

Consumable yields and service parameters are provided below:

| Consumab | Consumable – MP C6503SP/ MP C8003SP |                    |                                     |                       |        |  |
|----------|-------------------------------------|--------------------|-------------------------------------|-----------------------|--------|--|
| Category | Brand                               | Item               | Produc                              | EDP Code              |        |  |
| Toner    | Generic                             | Toner Black        | Print Cartridge Black MP<br>C8003   | 45,000 prints/bottle  | 842192 |  |
|          |                                     | Toner Yellow       | Print Cartridge Yellow MP<br>C8003  | 27,000 prints/bottle  | 842193 |  |
|          |                                     | Toner Magenta      | Print Cartridge Magenta MP<br>C8003 | 27,000 prints/bottle  | 842194 |  |
|          |                                     | Toner Cyan         | Print Cartridge Cyan MP<br>C8003    | 27,000 prints/bottle  | 842195 |  |
|          |                                     | Waste Toner Bottle | Waste Toner Bottle MP<br>C8003      | 175,000 prints/bottle | 417721 |  |

| Staples | Generic    | Staple Set Cartridge for SR4120                   | Staple Type V                           | 1 x 5,000 shots | 416709 |
|---------|------------|---|---|-----------------|--------|
|         |            | Staple Set Cartridge for SR4130 (Saddle Stich)    | Staple Type W                           | 1 x 2,000 shots | 416710 |
|         |            | Staple Refill Cartridge for SR4120                | Refill Staple Type V                    | 3 x 5,000 shots | 416711 |
|         |            | Staple Refill Cartridge for SR4130 (Saddle Stich) | Refill Staple Type W                    | 4 x 2,000 shots | 416712 |
|         | Nashuatec  | Staple Set Cartridge for SR4110                   | Staple Type M                           | 1 x 5,000 shots | 413013 |
|         |            | Staple Refill Cartridge for SR4110                | Refill Staple Type M                    | 5 x 5,000 shots | 413026 |
|         | NRG        | Staple Set Cartridge for SR4110                   | Staple Type M                           | 1 x 5,000 shots | 413014 |
|         |            | Staple Refill Cartridge for SR4110                | Refill Staple Type M                    | 5 x 5,000 shots | 413027 |
|         | Infotec    | Staple Set Cartridge for SR4110                   | Staples XV/1 Set Cartridge              | 1 x 5,000 shots | 413018 |
|         |            | Staple Refill Cartridge for SR4110                | Staples XV/2 Refill                     | 5 x 5,000 shots | 413031 |
|         | Plockmatic | Staple Cartridge                                  | Plockmatic Staple Cartridge<br>(BK5030) | 3 x 5,000 shots | 404461 |